

2016 Analyst Day - Sheffield

20th April 2016

UK & I

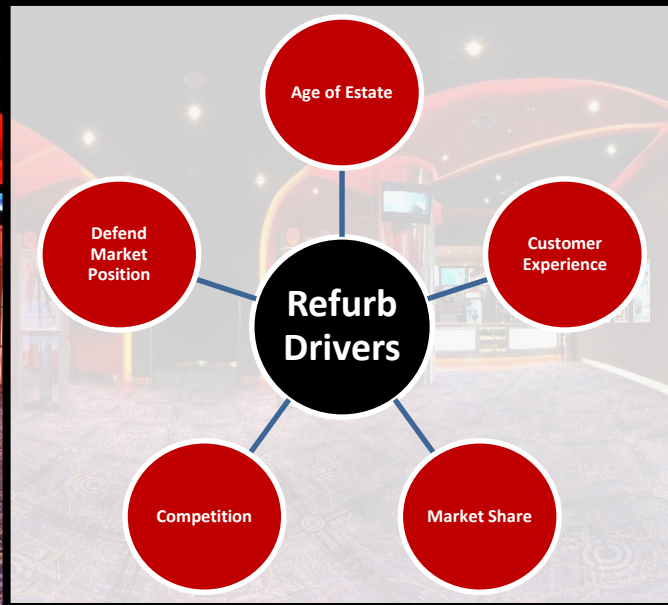
- 113 sites
- 968 Screens
- 17 IMAX Screens
- 2 4DX Screens
- 1 VIP Site
- 2015 CAPEX: £57.7M
- Average site age 13.8 years
- 53 sites over 15 years old

CEE & I

- 106 sites
- 1,043 Screens
- 11 IMAX Screens
- 11 4DX Screens
- 5 VIP Sites
- 2015 CAPEX: £41.9M
- Average site age 7.8 years
- 13 sites over 15 years old

Investment in strong UK estate to meet best in class quality and provide additional choice of formats with the goal of providing the highest standard of customer experience

Refurbishment programme overview



Implementation

Comprehensive re-fit and facelift

- Stadium seating
- LED Screens

Add premium formats

- 4DX
- VIP
- IMAX
- Superscreen

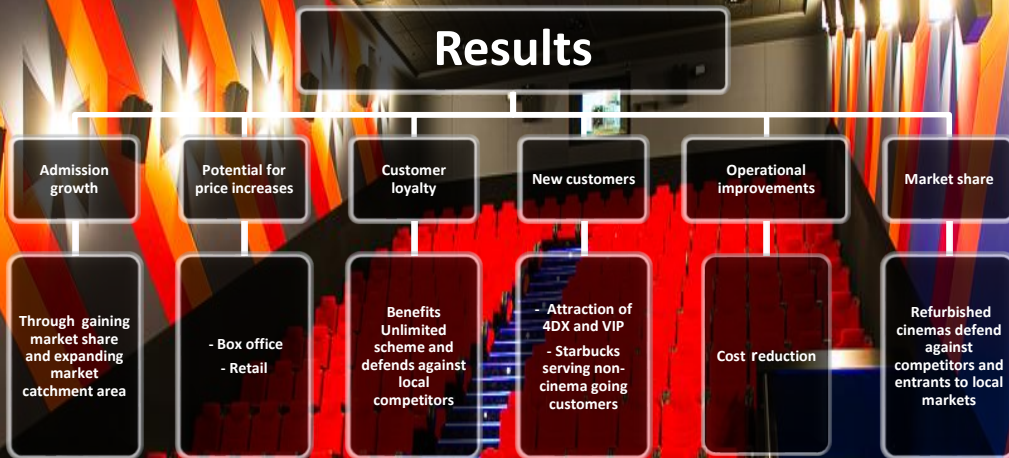
Additional screens

Expand retail offering

- Starbucks

Potential landlord contribution

No closure and minimise loss of revenue



Strong ROI and Payback



Refurbishment

- 16 Screen site in the top 10 earning cinemas in the UK for 2014 and 2015
- UK firsts: 4DX
- Superscreen also added
- Competitor opened an 11 screen site with IMAX 3 miles away
- First site in new refurbishment programme



Sheffield – 3 months post refurbishment



Refurbishment

- 20 screen site, in the top 3 revenue earning cinemas in the UK for 2014 and 2015
- Groups' largest site by seating capacity
- UK first: Cineworld VIP hall and foyer
- 4DX, IMAX laser screens
- Starbucks outlet



Refurbishment programme – in progress

Glasgow Renfrew Street

18 Screens

4DX, Starbucks, VIP, Superscreen

Complete: August 2016



Crawley

15 Screens

4DX, Starbucks

Complete: July 2016



Stevenage

16 Screens

4DX, IMAX, Starbucks

Complete: April 2016

Going Forward

Cineworld
Group plc



Continued success of Milton Keynes and Sheffield to be monitored



Larger and flagship sites considered



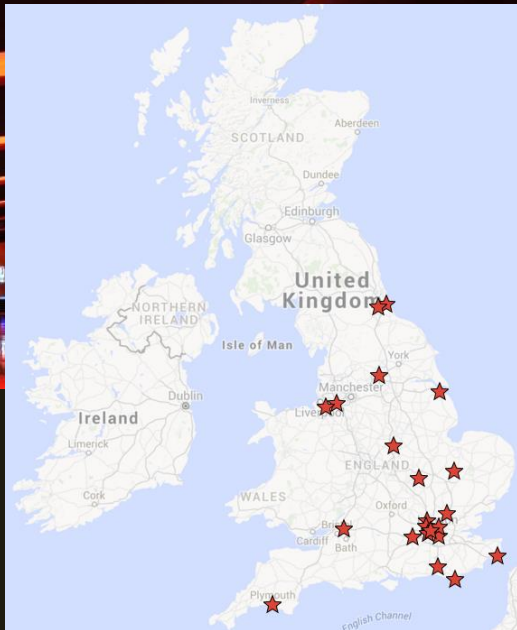
Will depend on conditions of the local market and features that can be added



Expect 3 -5 refurbishments per year



New Sites



2016 Sites and Screens

- Dalton Park - 7
- Harlow - 6
- Loughborough - 8
- Yate - 6
- Ely - 6
- Durham (PH) - 3

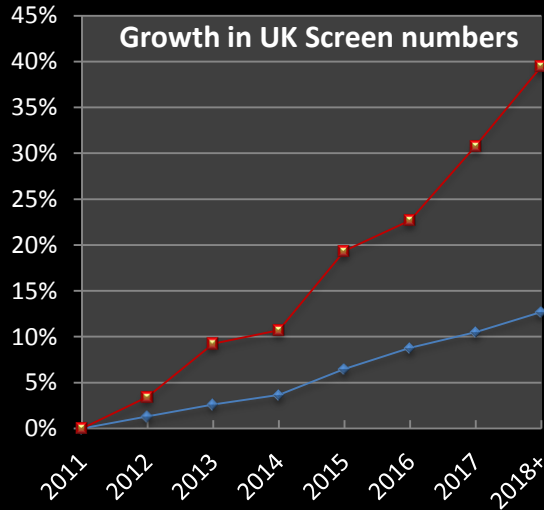
2017 Sites and Screens

- Bracknell - 12
- Dover - 6
- Leeds - 11
- Ruislip - 11
- Watford - 9
- West Norwood (PH) - 4
- Weston Super Mare - 11

2018+ Sites and Screens

- Eastbourne - 9
- Finsbury Park - 9
- Hounslow - 10
- Ealing (PH) - 8
- Plymouth - 11
- Rushden - 12
- Speke - 11
- Burgess Hill - 10
- Warrington - 13

Site Growth



—◆— Market*

—■— Cineworld

Opportunities in UK for expansion still exist

Pipeline of development and selection of sites key to roll out

Cineworld construction schedule to increase number of screens by over 100 over the coming years

* Source: Dodona Research

Key UK Strategy Areas

New Sites



- Taking advantage of available opportunities in mature market with high ratio of cinema visits per capita
- Gaining market share

Refurb Programme



- Maximising yield from current estate
- Customer Satisfaction
- Defence against competition and new entrants in local markets

Premium Formats



- Growing customer base
- Growing ATP
- Providing choice

Technology



- Cinemas: Providing best in class sound and visual equipment
- Support: facilitating booking and managing back office costs

Unlimited



- Growing subscription base
- Minimising churn

Q & A